



Leadership Sales Coaching: Executive Summary

Jason Forrest

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Get ready to learn the purpose of a sales coach. In this executive summary of Leadership Sales Coaching, Transforming from Manager to Coach Jason shares the experience that comes with thousands of hours of seminars and coaching calls.

Driven by the core philosophy that "when beliefs are in line, the right behaviors follow," this book is a must-have for any CEO or high-level leader looking to take his or her company/team to the next level.

What we believe, how we feel, how we think, and how we see ourselves have more influence over our sales success than what we do. And the coaching we get along the way makes all the difference. With the included strategies and principles, this book teaches you what it will take for sales teams, sales managers, and sales organizations to become the best they can be.

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