



Real Estate Agent: Comprehensive Beginner's Guide for a Successful Career as a Real Estate Agent (Generating Leads, Real Estate Agent Exam, Staging an Open House, Real Estate) (Volume-1)

Mr Alex Johnson

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What do real estate agents do? Help someone sell their house. Help someone buy a house. Be on hand for commercial property sales and transactions. Sure, all of three answers are correct. Real estate agents can help with the selling or buying of residential or commercial property. But, what else do real estate agents do? How do they make these transactions? How do they find clients? There is a lot more to being a real estate agent, than the simple answers above. Not everyone in the world could be a real estate agent successfully, if they wanted to. It takes a specific skill set to be a real estate agent. Furthermore, it takes dedication to the career. It is not a passive income career, where you can make thousands each month to bolster your current income. As a comprehensive guide, this book promises to give you the answers you seek about what it means to be a real estate agent. What you will learn: • The definition of real estate agent • Who is best suited to be an agent • The benefits of a career as an agent • The choice of real estate to help buy and sell In addition to the topics listed above, you will also see information on: 1. The career options and salary 2. Networking 3. Real estate sales Becoming a real estate agent is a commitment of your time and money. It is not something to do lightly because it will further your investment endeavor. It takes a special type of skill to truly succeed as an agent. These skills can be learned if you are serious enough, but also understand that it takes hard work to make a sale in any economic situation. If you are a salesperson or want to learn how to become one—this book will definitely help.

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